

# Best Practice

## Industrial Area Growth Through Partnerships

### CONTACT

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### THE PRACTICE

Working together with government and the private sector, sharing information, and utilizing strengths can help to foster new ideas and contribute to industrial area growth.

### THE PROCESS

Growth of the municipality's Industrial Area began mainly because of its location and existing infrastructure. The most recent developments were due to the following

- Discussions, meetings and consultations with Mosaic Potash General managers
- Discussions, meetings and consultations with the RM of Pense Council and developers
- The willingness of the RM to assist potential developers with zoning issues
- Working with a qualified planning consultant

### THE RESULTS

In 2006, Terra Grain Fuels began construction of a 150 million litre wheat based ethanol plant. They will see an expansion to the milling facility in 2010. In 2009, Alpine Plant Foods began construction on their liquid fertilizer manufacturing facility. In 2009, ETX Systems purchased a quarter section of land for the possible development of a pilot heavy oil upgrading plant. Yara Belle Plaine Inc experienced an expansion of its urea and ammonia production plant in 2008 and 2009. Mosaic Potash has a long term expansion plan in place from 2008-2017. This will increase their annual capacity to 501 million tonnes. Discussions have also taken place concerning the possible development of a polygeneration plant, a cogeneration plant, and a canola crushing plant.

The RM of Pense, as well as the communities in the region have also benefited from the growth in economic development through increases in:

- Employment opportunities
- Housing
- Population
- Retail sales
- Enrollment in local schools

### LESSONS LEARNED

The RM has found that co-operation, consideration and sharing with existing facilities and potential industrial developers make for excellent working relationships.